

George Germano
Dealer- Long Wharf Mobil
200 Sargent Drive
New Haven, Ct.

To: The General Law Committee

Good Afternoon Chairman Colapietro and Chairman Shapiro, and the members of the general law committee. My name is George Germano, and I am a Mobil dealer in New Haven, Ct.

I appreciate the opportunity to testify in opposition of the Zone pricing ban in RAISED BILL # 6518

Zone pricing recognizes that the cost of doing business and market sensitivity varies from zone to zone. It allows the dealer to put a competitive price on the street, which is critical in many markets. My experience as a dealer for the past 20 years has been that this is a system that works for everyone. I am fearful that this bill will be detrimental to my business and that of my fellow dealers. In a time that so many businesses are closing, I hope that this legislature will not pass a bill that not only would benefit no one.....but could lead to the failure of more retail outlets.

Sincerely,
George Germano

